



**LAMORTE BURNS & CO., Inc.**

SINCE 1938

Providing Maritime Consulting & Adjusting Services Since 1938

[www.lamorte.com](http://www.lamorte.com)



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Dedication to service and quality consistency...  
in an ever changing regulatory environment

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# LAMORTE BURNS & CO. HISTORY



**ince its humble beginning in 1938 as Monroe & Ard,**  
located on Beaver Street in downtown New York City, representing  
Protection & Indemnity (P&I) Clubs adjusting P&I Claims,

Lamorte Burns & Co., Inc.(LBC) has now grown into a nine-office company,  
providing full maritime regulatory compliance, consulting and claims  
adjusting services.

LBC has added to its capacity to provide claims adjustment capability/  
expertise for Hull & Machinery(H&M) claims as well as Federal & State  
Workers Compensation Claims. We are the world's leading authority in  
maritime claims adjusting and regulatory matters, representing over  
50% of the protection and indemnity market in North America. With  
clients representing the largest and most prominent P&I clubs and H&M  
underwriters, we provide counsel to clients across the U.S. and the globe.

Building upon 80 years of success as the industry sector market-leader, LBC  
has continued to diversify its product offerings to better serve our clients.  
Our dedication, experience and expertise allow us to consistently provide  
top-quality products and services to our clients in an ever changing  
regulatory environment.



# FEDERAL REGULATION COMPLIANCE SERVICES



## International Carrier Bonds

In the wake of the September 11, 2001 terrorist attacks, U.S. laws and regulations changed to meet the threat posed to national security. These changes include new notification requirements for commercial vessels entering and departing U.S. ports. U.S. Customs and Border Protection and the U.S. Coast Guard now require that all commercial vessels entering U.S. Ports electronically submit cargo manifests as well as crew/passenger manifests in advance of arrival. As part of these requirements, vessels must post security in the form of an International Carrier Bond ("ICB"). The face value of the ICB can differ depending upon the security requirements of the port of entry, but is generally \$100,000.

Lamorte Burns offers an ICB service to assist our clients to comply with these new requirements.

Our ICB services include:

- Arranging for Cargo Manifest submissions to be sent electronically to U.S. Customs and Border Protection
- Obtaining an ICB
- Obtaining the necessary application forms from the relevant agencies and surety
- Providing guidance to properly complete application forms
- Submitting original application forms to correct agencies

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Lamorte Burns offers ICB services to ensure compliance with current federal regulations & requirements.

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### **Certificates of Financial Responsibility**

The Oil Pollution Act of 1990 (“OPA 90”) and the Comprehensive Environmental Response, Compensation and Liability Act (“CERCLA”) require operators of vessels of 300 gross tons or more to present “evidence of financial responsibility,” through the purchase of Certificates of Financial Responsibility (“COFRs”), prior to entering U.S. waters. COFRs act as proof that a vessel operator is able to pay its legal liability in the event of an oil spill or release of a hazardous substance in U.S. waters. COFRs are issued by the National Pollution Funds Center (NPFC) of the U.S. Coast Guard.

Lamorte Burns provides a COFR service whereby we can offer the following:

- Act as U.S. Agent for Service of Process for the COFR
- Obtain quotes from U.S. Coast Guard pollution insurers and/or Coast Guard COFR guarantors
- Obtain the original COFR
- Submit the NPFC COFR application

# REPRESENTATIVE LIST OF CLIENTS

## P&I Clubs

British Marine Luxembourg, S.A.  
China P&I Club  
Lodestar Marine  
Noord Nederlandsche P&I Club  
North of England Protection & Indemnity Association  
Portside Insurance Management Services  
The Britannia Steam Ship Insurance Association  
The Charterers P&I Club  
The Japan Ship Owners Mutual Protection & Indemnity Association  
The London Steamship Owners Mutual Insurance Association Ltd.  
The Standard Steamship Owners Protection & Indemnity Association Ltd.  
The Steamship Mutual Underwriting Association (Bermuda), Ltd.

## Hull & Machinery

Mitsui Sumitomo Insurance Co., Ltd.  
Sompo Japan Insurance, Inc.  
Tokio Marine & Nichido Fire Insurance Co., Ltd.

## Workers Compensation/USL&H

Aramark  
Holt Logistics  
Maersk Stevedoring  
Matson Navigation  
Signal Mutual Association, Ltd.  
Universal Maritime Services

## Liability Underwriters

Aetna  
AXA Global Risks / AXA Group  
Great American Insurance Co.  
Homestead Insurance Co.  
Houston Casualty  
IMU / OneBeacon Insurance Group  
Lloyds Syndicates  
Rockwood  
Royal Insurance Co.  
St. Paul Fire & Marine  
Traveler's Insurance  
Zurich American Insurance Co.

## NVOCE's Freight Forwarders & Ship Agents

Portside Insurance Management Services





# PORTS SERVED

Albany, NY  
Anacortes, WA  
Baton Rouge, LA  
Beaumont, TX  
Bellingham, WA  
Boston, MA  
Bridgeport, CT  
Brooklyn, NY  
Brownsville, TX  
Camden, NJ  
Canada  
Caribbean  
Central America  
Charleston, SC  
Cleveland, OH  
Corpus Christi, TX  
Detroit, MI  
Dutch Harbor, AK  
Europe  
Everett, WA  
Freeport, Bahamas  
Galveston, TX  
Great Lakes  
Gulfport, MISS  
Houston, TX  
Jacksonville, FL

Ketchikan, AK  
Long Beach, CA  
Longview, WA  
Los Angeles, CA  
Miami, FL  
Mobile, AL  
New Bedford, MA  
New Haven, CT  
New Orleans, LA  
New York City, NY  
Norfolk, VA  
Oakland, CA  
Olympia, WA  
Palm Beach, FL  
Philadelphia, PA  
Port Arthur, TX  
Port Canaveral, FL  
Port Elizabeth, NJ  
Port Everglades, FL  
Port Lavaca, TX  
Port Newark, NJ  
Port of Baltimore, MD  
Providence, RI  
San Diego, CA  
San Francisco, CA  
Savannah, GA

Seattle, WA  
South America  
Staten Island, Red Hook & Brooklyn, NY  
Tacoma, WA  
Tampa, FL  
Vancouver, WA  
Washington & Portland, OR  
Wilmington, DE/NC



# CLAIMS HANDLING

## Freight, Demurrage, Defense

- Charter Party Disputes
- Freight & Demurrage Collections

## Collision

(Fixed and Floating Objects)

- Allisions
- Casualties
- Surge Damage

## Oil Pollution

- Adjust Third Party Claims
- Letters of Undertaking
- Liaise with U.S.C.G. & State Officials

## Cargo

- Break Bulk
- Bulk Shipments
- Containers
- General Average
- Liquid Cargoes
- Third Party Recoveries

## Personal Injury

- Medical Bill Audit
- Passengers
- Repatriation of ill/injured crew
- Seamen
- Third Party Liability

## Hull & Machinery (H&M)

- Fishing Vessels
- Ocean-Going Vessels
- Small Craft
- Tugs & Barges
- Yachts

## Fines and Violations

- Drug Smuggling & Illegal Cargoes
- Immigration & Naturalization
- Oil Pollution
- Stowaways & Repatriation
- United States Coast Guard
- United States Customs Service
- Violations of Marine Safety Regulation

## Surveys

- Perform field surveys of damages to pleasure craft, ships & various vessels, tugs, barges

## Evaluation of Claims and Safety Practices

- Assess level of risk for underwriters
- Develop programs to improve an organization's loss record
- Evaluate claims handling procedures, safety policies, and operations

## Settlement Negotiation

- Resolving claims prior to incurring the cost of extensive litigation is the key to controlling losses.

## Litigation /Arbitration/Mediation

- Appear at arbitration hearings as well as submit pre-hearing and post-hearing briefs.
- Attend court ordered mediations for an on behalf of clients.
- Management of pre-trial preparation, litigation strategy, arbitration, mediation and post-trial briefing, and reviews of legal fees.

## Claims and Safety Audits

- Review and audit claim files; independent evaluations and reserve setting.

## Third Party Administration

- Claims Administration
- Information Systems
- Medical Bill Audit Services
- Risk Management

## Liability claims

- Longshore & Harbor Workers Compensation Act Claims Handling
- Repatriation
- State Workers compensation claims

## Investigative Services

- Activity Checks
- Asset Search Analysis
- Complete Claims Investigations
- Physician Background Checks
- Pre-Employment Screening





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President & CEO  
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